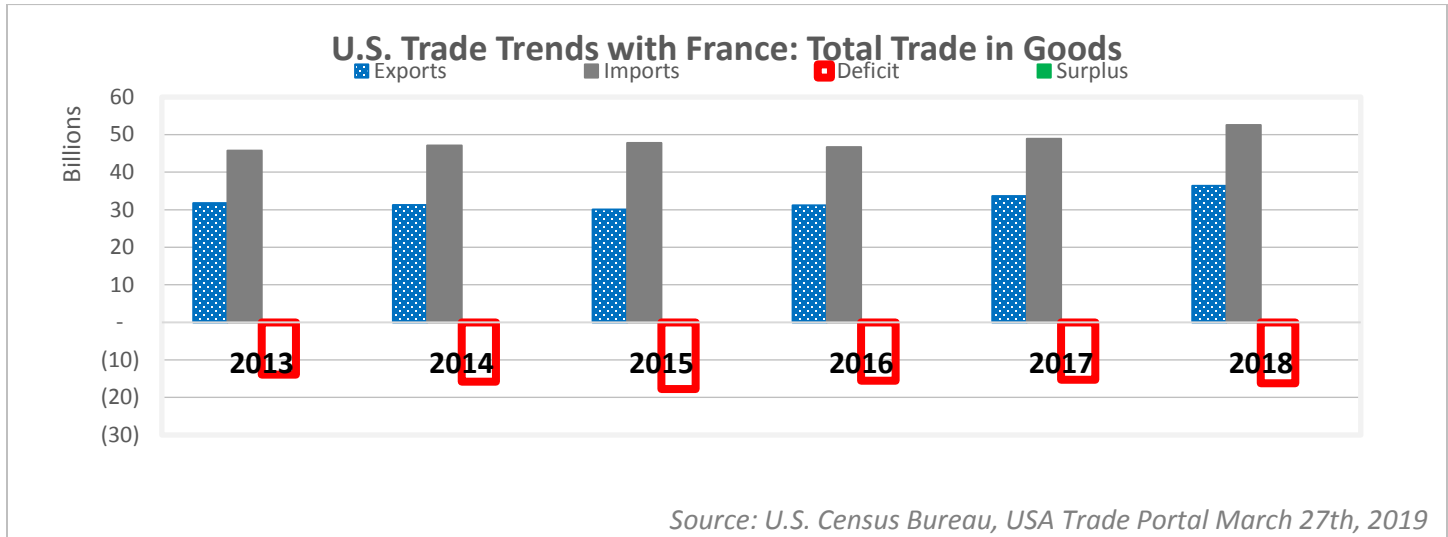




I. Total U.S. Trade in goods with France

In 2018, U.S. exports to France totaled \$36.3 billion, an 8.1% (\$2.7 billion) increase from 2017; U.S. imports from France totaled \$52.5 billion, a 7.4% (\$3.6 billion) increase; and the trade deficit was \$16.2 billion, a 5.8% (\$892.3 million) increase.



In 2018, **2.2%** of total **U.S. exports** were shipped to France while **2.1%** of total **U.S. Imports** were delivered from France. In 2018, the level of U.S. exports to, and the level of U.S. imports from France is currently above the five-year average level by value. The U.S. maintains a trade deficit with France.

Calendar Year	2013	2014	2015	2016	2017	2018	2013 - 2017 Average
EXPORTS	\$31.7 B	\$31.2 B	\$30 B	\$31.1 B	\$33.5 B	\$36.3 B	
Δvalue	--	\$-454.3 M	\$-1.3 B	\$1.1 B	\$2.4 B	\$2.7 B	\$31.5 B
Δpct	--	-1.4%	-4.0%	3.8%	7.8%	8.1%	
IMPORTS	\$45.7 B	\$47.1 B	\$47.8 B	\$46.7 B	\$48.8 B	\$52.5 B	
Δvalue	--	\$1.3 B	\$703.4 M	\$-1.1 B	\$2.1 B	\$3.6 B	\$47.2 B
Δpct	--	3.1%	1.5%	-2.3%	4.7%	7.4%	
BALANCE	\$-14 B	\$-15.9 B	\$-17.8 B	\$-15.6 B	\$-15.4 B	\$-16.2 B	
Δvalue	--	\$-1.9 B	\$-1.97 B	\$2.2 B	\$261.4 M	\$-892.3 M	\$-15.7 B
Δpct	--	13.3%	12.4%	-12.5%	-1.7%	5.8%	

Source: U.S. Census Bureau, USA Trade Portal March 27th, 2019; Value of Data in M = millions; B = billions



U.S. Trade with France

In 2018, of the \$36.3 billion in U.S. exports to France, the top commodity sectors were Transportation Equipment (39.8%), Machinery and Mechanical Appliances (15.5%) and Chemicals, Plastics, Leather (13.6%).

In 2018, of the \$52.5 billion in U.S. imports from France, the top commodity sectors were Machinery and Mechanical Appliances (23.3%), Chemicals, Plastics, Leather (20.0%), and Transportation Equipment (13.6%).

2018 U.S. Imports from France by Sector	2018 U.S. Commodity Trade With France	2018 U.S. Exports to France by Sector
\$52,521,799,215	Total Value All Commodities	\$36,326,329,368
11.7%	Agriculture (Chapters 01-24)	2.3%
2.3%	Minerals (Chapters 25-27)	6.9%
20.0%	Chemicals, Plastics, Leather (Chapters 28-43)	13.5%
1.2%	Wood Products (Chapters 44-49)	0.6%
0.9%	Textiles and Footwear (Chapters 50-67)	0.4%
3.2%	Stone, Glass, & Semiprecious Metals (Chapters 68-71)	2.7%
3.3%	Base metals (Chapters 72-83)	4.3%
23.3%	Machinery (Chapters 84-85)	15.5%
13.6%	Transportation (Chapters 86-89)	39.8%
4.9%	Optical, Measuring, Medical or Other Instruments (Chapters 90-92)	5.7%
0.0%	Arms & Ammunition (Chapter 93)	0.2%
1.2%	Miscellaneous Manufactured Items (Chapters 94 -96)	0.6%
6.0%	Art & Antiques (Chapter 97)	4.2%
8.6%	Special Items (Chapters 98-99** Imports only 99)	3.3%

Source: U.S. Census Bureau, USA Trade Portal March 27th, 2019



II. U.S. Exports to France subject to U.S. Government Filing Requirements

In 2018, of the \$36.3 billion in U.S. exports to France:

- 2.2% were subject to a BIS license requirement.
 - 0.5% were exported under a BIS license; Worldwide, 0.4% were exported under a BIS license.
 - 1.7% were exported under a BIS license exception; Worldwide, 1.2% were exported under a BIS license exception.
- 43.1% were exported under No License Required with an ECCN; Worldwide, 12.1% were exported under No License Required with an ECCN.
- 0.02% were exported under NLR for .y 00-series items; Worldwide, 0.02% were exported under NLR for .y 600-series items.

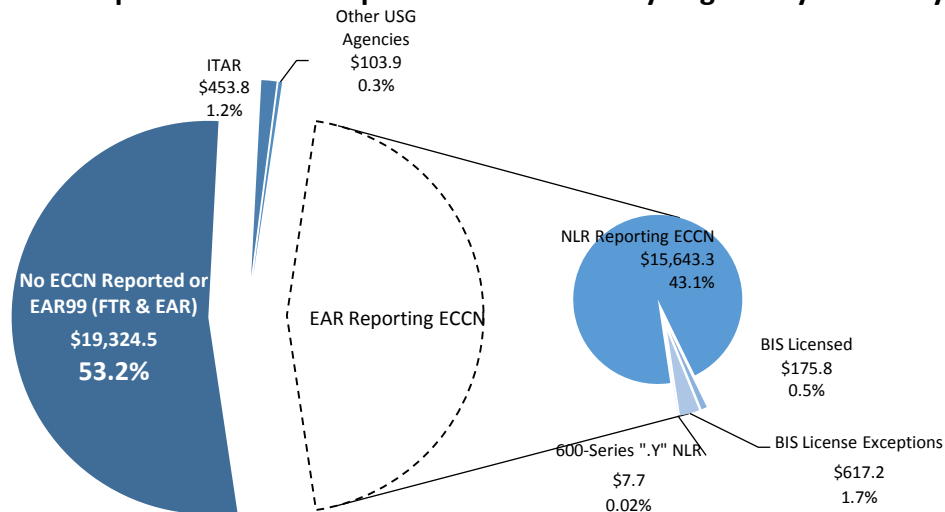
Trends in U.S. Exports to France by Regulatory Authority			
	2016	2017	2018
Department of State	\$305.5	\$860.7	\$453.8
Other USG Agencies	\$67.3	\$110.4	\$103.9
Department of Commerce	\$30,780.5	\$32,624.5	\$35,768.5
BIS Licensed	\$248.8	\$174.6	\$175.8
BIS License Exceptions	\$647.9	\$1,173.0	\$617.2
NLR reporting an ECCN	\$11,801.7	\$13,287.3	\$15,643.3
NLR reporting EAR99	\$8,460.0	\$8,849.5	\$9,480.9
NLR not reporting an ECCN	\$9,615.4	\$9,134.7	\$9,843.6
600-Series ".Y" Paragraph NLR	\$6.7	\$5.3	\$7.7

Value in Millions; Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

Reasons for Control	Chemical and Biological Weapons			Nuclear Nonproliferation		National Security		Missile Tech	Regional Stability		Firearms Convention	Crime Control			Anti-Terrorism	
	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	AT:2
France	X					X		X	X							

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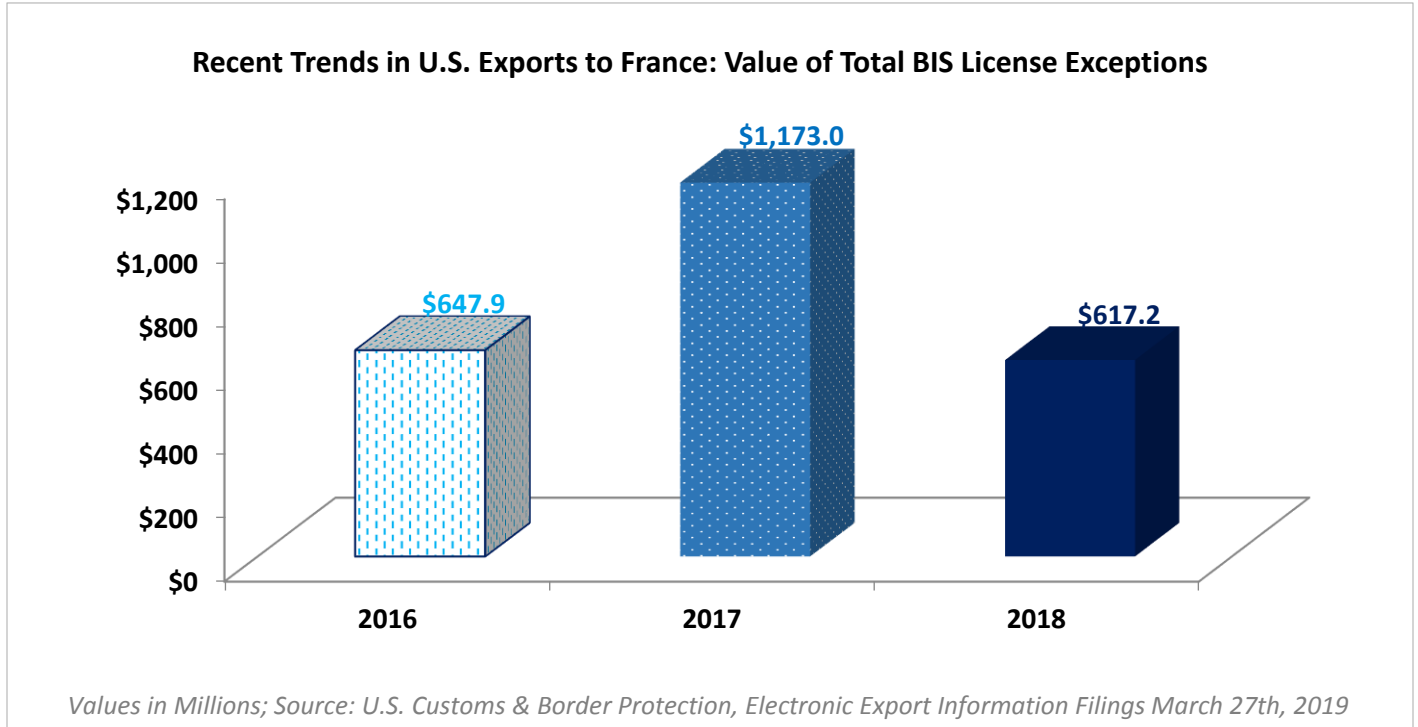
2018 U.S. Exports to France: Export Authorizations by Regulatory Authority



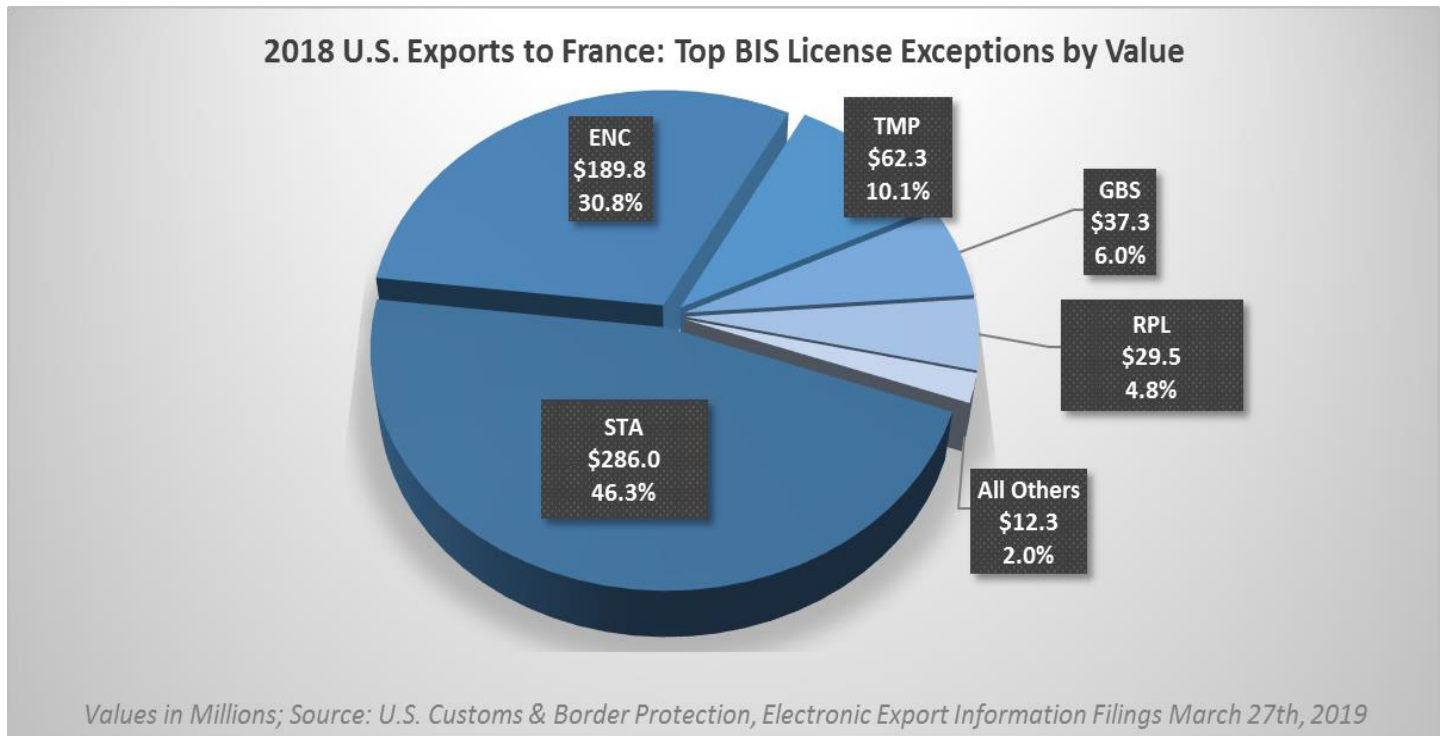
Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019; Value in Millions



In 2018, U.S. exports to France shipped under a BIS license exception totaled \$617.2 million, a 47% (\$555.9 million) decrease from 2017.

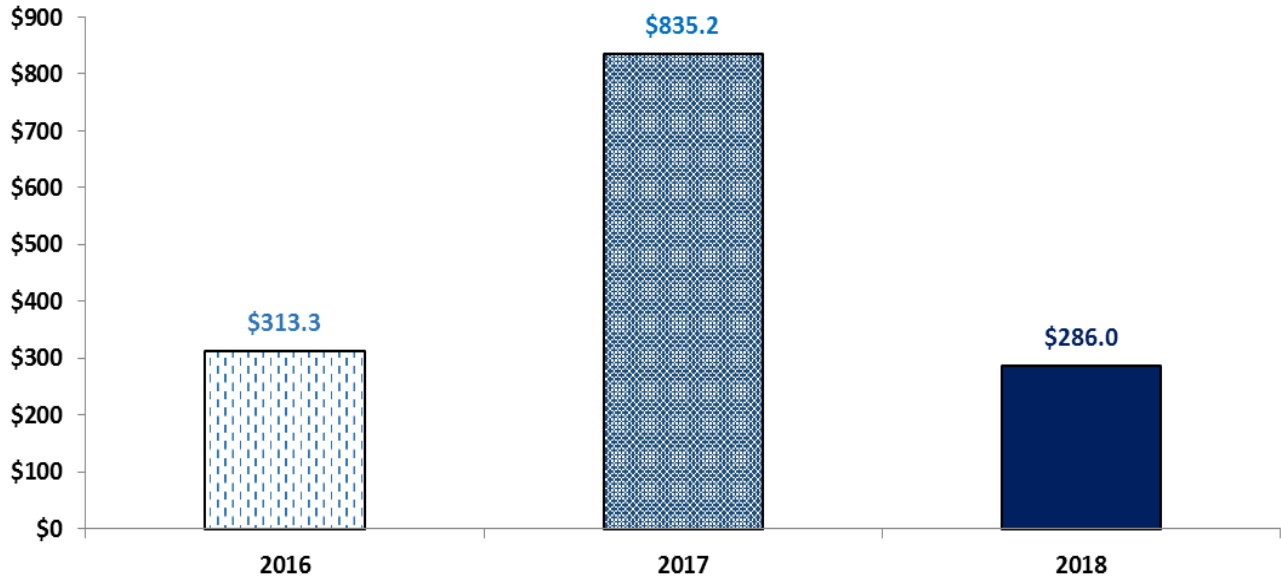


In 2018, the top license exception Strategic Trade Authorization (STA) totaled \$286.0 million (46.3% of all license exceptions).



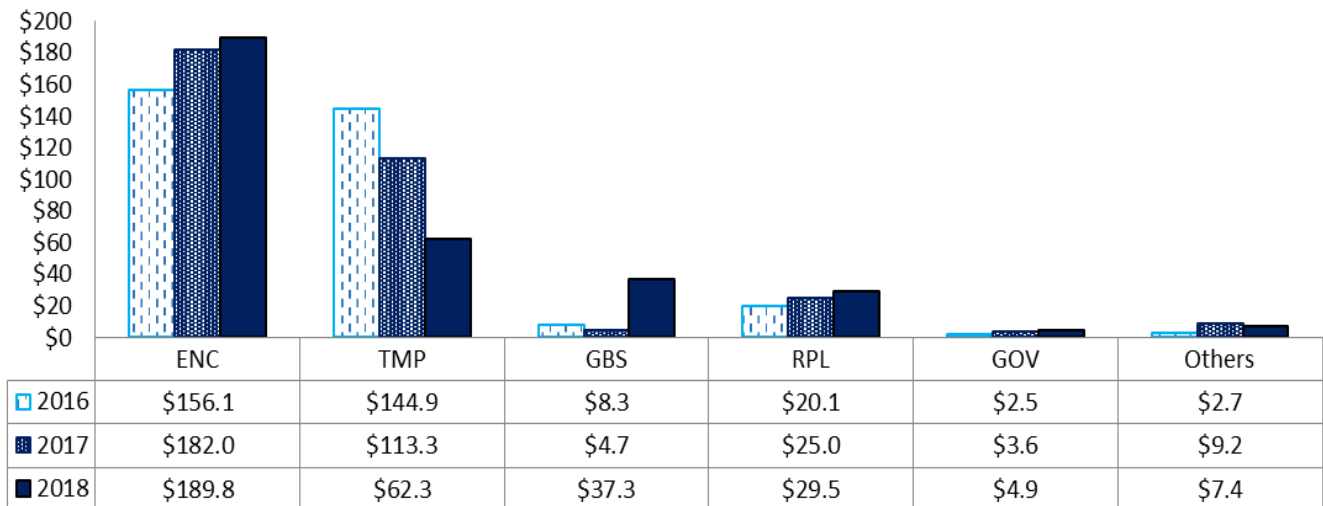


Recent Trends in U.S. Exports to France under Top BIS License Exception: Strategic Trade Authorization



Values in Millions; Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

Trends in U.S. Exports to France under Top 5 BIS License Exceptions excluding: Strategic Trade Authorization



Note: The BIS License Exception for Strategic Trade Authorization is excluded from this chart

Values in Millions; Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019



Top Ten ECCNs by Value to France		
LICENSED	#1	7A103 Instrumentation, Navigation Equip./Systems Not
	#2	9A610 Military Aircraft and Related Commodities
	#3	3A611 Military Electronics
	#4	9A515 Spacecraft and Related Commodities
	#5	1C107 Graphite and Ceramic Materials, Other Than Those Controlled by 1C007 ...
	#6	9A619 Military Gas Turbine Engines and Related Commodities
	#7	3A101 Electronic Equip./Devices Not Controlled By 3A001
	#8	9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101 ...
	#9	6A003 Cameras
	#10	7A002 Gyros and Angular Rate Sensors, ...

Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

Top Ten ECCNs by Value to France		
EXCEPTIONS	#1	9A515 Spacecraft and Related Commodities
	#2	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#3	3A001 Electronic Components
	#4	9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101 ...
	#5	EAR99 Items subject to the EAR that are not elsewhere controlled
	#6	9A610 Military Aircraft and Related Commodities
	#7	7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#8	3A611 Military Electronics
	#9	9A001 Aero Gas Turbine Engines
	#10	9B001 Equip., tooling Or Fixtures, "Specially Designed" for Manufacturing Ga...

Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

*Note: No ECCN is Required for License Exception TMP per EAR 758.1(g)(2)

Top Ten ECCNs by Value to France		
NLR with ECCN	#1	9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101 ...
	#2	EAR99 Items subject to the EAR that are not elsewhere controlled
	#3	7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#4	5A991 Telecommunication Equip. Not Controlled by 5A001
	#5	3B991 Other Mfg/Test Equip. Not Controlled By 3B001
	#6	5A992 Equipment not controlled by 5A002
	#7	1C010 Fibrous/Filamentary Materials as follows (see List of Items Controlled)
	#8	3A999 Specific Processing Equip., N.E.S.
	#9	6A005 Optical Equip. (Lasers)
	#10	6A998 Radar Systems, Equip. and Major "Components," N.E.S., and "Specially D...

Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

NOTE: ECCN Descriptions have been truncated; please review Commerce Control List for Full Description



Top Ten ECCNs by Count to France		
LICENSED	#1	9A610 Military Aircraft and Related Commodities
	#2	7A103 Instrumentation, Navigation Equip./Systems Not
	#3	9A619 Military Gas Turbine Engines and Related Commodities
	#4	3A611 Military Electronics
	#5	1C107 Graphite and Ceramic Materials, Other Than Those Controlled by 1C007 ...
	#6	7A002 Gyros and Angular Rate Sensors, ...
	#7	7A001 Accelerometers for use In Navigation Or Guidance S
	#8	1C351 Human and Animal Pathogens and toxins
	#9	9A515 Spacecraft and Related Commodities
	#10	EAR99 Items subject to the EAR that are not elsewhere controlled

Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

Top Ten ECCNs by Count to France		
EXCEPTIONS	#1	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#2	9A610 Military Aircraft and Related Commodities
	#3	EAR99 Items subject to the EAR that are not elsewhere controlled
	#4	9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101 ...
	#5	5D002 "Software" as follows (see List of Items Controlled)
	#6	3A001 Electronic Components
	#7	9A515 Spacecraft and Related Commodities
	#8	7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#9	3A611 Military Electronics
	#10	Blank No ECCN Reported for TMP*

Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

*Note: No ECCN is Required for License Exception TMP per EAR 758.1(g)(2)

Top Ten ECCNs by Count to France		
NLR with ECCN	#1	EAR99 Items subject to the EAR that are not elsewhere controlled
	#2	9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101 ...
	#3	7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#4	5A992 Equipment not controlled by 5A002
	#5	5A991 Telecommunication Equip. Not Controlled by 5A001
	#6	3B991 Other Mfg/Test Equip. Not Controlled By 3B
	#7	4A994 Computers Not Controlled By 4A001 or 4A003
	#8	3A991 Electronic Devices and Components
	#9	1A995 Protective and Detection Equip.
	#10	6A998 Radar Systems, Equip. and Major "Components," N.E.S., and "Specially D...

Source: U.S. Customs & Border Protection, Electronic Export Information Filings March 27th, 2019

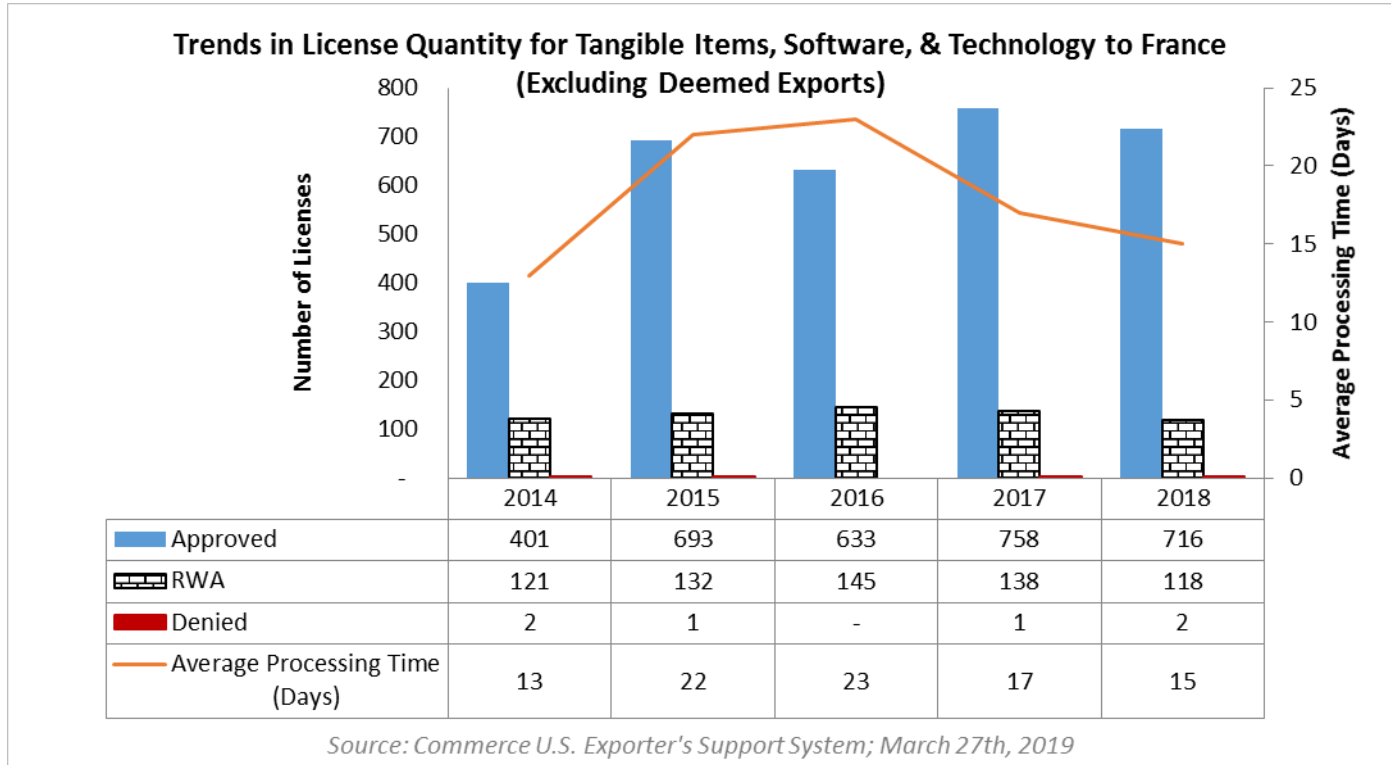
NOTE: ECCN Descriptions have been truncated; please review Commerce Control List for Full Description



III. BIS Licensing to France

In 2018, BIS reviewed 836 export/re-export applications (not including deemed export applications) valued at \$1.6 billion for France, out of a total of 33,844 applications worldwide valued at \$81.3 billion.

– Approved applications for France totaled 716 (85.6% of the total applications) for \$1.2 billion, compared to the 29,032 (85.8%) approved applications for all destinations that totaled \$64.3 billion.



In 2018, BIS reviewed 12 deemed export applications from France, out of a total of 1,007 applications worldwide.

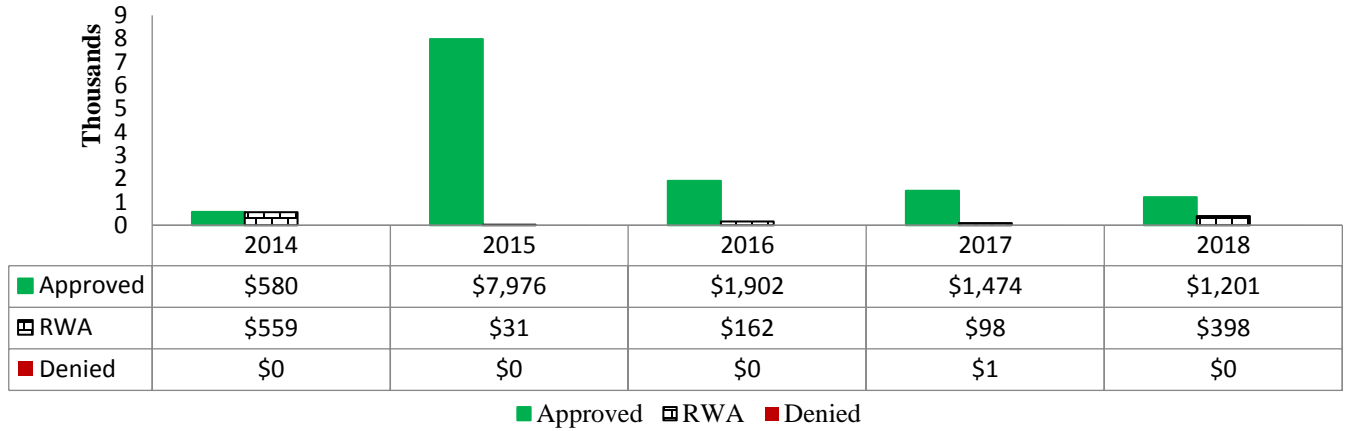
-Approved applications for France totaled 12 (100% of the total applications), compared to the 846 (91.5%) approved applications for all destinations.

Deemed Export Licenses for France			
	Approved	RWA	Denied
2014	4	4	0
2015	12	1	0
2016	16	3	0
2017	9	1	0
2018	12	0	0

Source: Commerce U.S. Exports Exporter Support System, retrieved on April 19, 2019



Trends in License Values for Tangible Items, Software, & Technology to France



Source: Commerce U.S. Exporter's Support System; March 27th, 2019